

# PATRICK GUMP

Portland, OR

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## OBJECTIVE

Motivated Business Professional with high-emotional intelligence, focused on applying business acumen and management skills to transform company cultures and operations. Adept at helping companies improve operational efficiency, team productivity and employee motivation. A hands-on leader with exceptional organizational, critical thinking and prioritization skills. Offering 10+ years of related experience and passion for contributing to business success.

## EDUCATION

### Master of Business Administration

Western Governors University  
Graduated Nov 2019

### B.S. Business/Criminal Justice

Western Oregon University  
Graduated 2015

- Double Major

## KEY SKILLS

Strategic/Business Analysis  
Business Communication  
Quality Management  
Accounting/Finance  
Human Resource management  
Regulatory compliance  
Distribution and warehousing  
Inventory Management  
Process Improvement

## Certifications

LSS White Belt- Iss. 2018  
Forklift Operator- Iss. 2021

## Military Experience

Military Police- Enlisted  
Honorably Discharged- 2015

## EXPERIENCE

*2021-Present*

### Supply Chain Logistics/Facility Manager • Singapore Math Inc.

Oversees Warehouse and Supply Chain Logistics for a mathematics textbook distributor

- Oversaw expansion into international marketplace, and successfully negotiated improved shipping rates with carrier partners.
- Oversaw the rollout of improved shipping and inventory management platforms and implemented KPIs, resulting in better inventory controls and increasing perfect ship rate.

*2018-2021*

### Operations Management Specialist • United Parcel Service

Supervised over 60 unionized delivery drivers, overseeing the efficiency and accuracy of package deliveries, pickups, and administrative tasks.

- Acts as a liaison between the UPS stakeholders and delivery drivers, and provides leadership and customer service.
- Developed training and reference resources for other management specialists in the facility.

*2018*

### Warehouse/Distribution Manager • Herban Industries

Co-Managed over \$5million in inventory and 20+ employees in a warehouse for a consumer-products distribution startup.

- Trained new staff on job duties, company policies and safety procedures for rapid onboarding.
- Developed security procedures while a construction crew built the warehouse space.

*2016-2018*

### Retail Store Manager • Dispenserve LLC.

Oversaw initial operation of the company's second location. Designed, opened, and operated the company's flagship third location.

- Ensured that the company's three locations and its employees maintained a high state of regulatory compliance.
- Created employee handbook and hands-on training program for newly hired employees, to acclimate each person to company policies and procedures and individual job duties.
- Leveraged social media and brand marketing to achieve or surpass sales quotas.

## LEADERSHIP

### Founding Father/Chapter Executive (VP & President) 2013-2015

Sigma Tau Chapter- Kappa Sigma Fraternity

- Leader of the Year 2015
- Co-Founder WOU Fraternity and Sorority Council 2014-2015
- Assistant Alumnus Advisor 2015-2016